

Blink, Wave, Scream-It's Auction Time

By John Lundgren

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How To Turn Your GarageSale Into A Money <http://www.garagesalebonanza.com>

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Blink,Wave Or Scream-It's Auction Time!

Auctions are a kick, right? Sometimes while thrusting my arm in the air, I wish someone would give me a kick! Anyway, I am one of the arm wavers at your friendly corner auction. Did I say friendly? Yes, as friendly as a lion's den as everyone competes for the pieces of meat! And to think that I am a vegetarian!

Recently at an auction I attended, I noted the various styles of bidding and was especially fascinated by a technique used by Mr Blink. Mr Blink would sit looking as bored as a lizard sitting on a rock. When a fine piece of furniture came up, he never flinched, but maybe he yawned. As the bidders drove the price skyward, old Mr Blink waited in ambush.

Just as the bidding was about to come to an end, old Mr Blink shot his hand up-only once. From here on out, the only part of his body to flinch were his eyelids. Now the rift-raft had long fled the scene and only three or four serious bidders remained. Everyone scanned the hall to locate the mysterious bidders. One remained hidden behind his inscrutable blink, and later he loaded a nice piece of curly maple furniture into his van.

Sure, the hall was filled with head noddors, ear pullers, and head shakers, but this night Mr Blink ruled. I began to realize that there was an unwritten code between the auctioneer and his high roller bidders. Before the gavel hit the podium, there was usually a quick glance at Mr Blink and other bidders accustomed to bidding high and winning.

A closer look at Mr Blink revealed a cunning strategy. Just when someone thought the winning bid was theirs, Mr Blink yanked the rug from under them. His late bid in the the auction was a heart breaker for the competition and served notice that his check book was prepared for battle. Much of the competition gave up without a fight.

Then an amorphous pile of debris came up for bid. There was a lull in the action as the auctioneer directed his eye toward one of his most reliable bottom feeders.

Recognition by the man himself. This is powerful stuff and the person's body reacts spasmodically. There is no subtle blinking of eyes, no tugging on ears, and no nodding of the head. An arm shoots skyward and the man shouts the word SOLD! Yup, I defeated them all. Where was Mr. Blink when I needed him.

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John Lundgren is a garage sale enthusiast and author of, "How To Turn Your Garage Sale Into a Money Machine." Visit <http://www.garagesalebonanza.com> for free tips. Send a blank email to garagesale@freeautobot.com for a free course on garage sales and auctions.

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