

# Getting Started

By Chuck And Sue DeFiore

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One of the first things we do with our Partnering For Your Success students is to have them plan out how many hours they can spend on lease purchasing.

We know that many of you are working and want to start part-time. Well the best way to do this is to take a calendar and to put in the times you will work your lease purchasing business, or whatever business you want to get started.

Your initial planning is the key. The number of hours you can spend, getting your identity package done, setting up your office, making the contacts, making your calls, and setting your goals (both short term and long term). In effect, getting your ducks in order, being sure all your P&Q's are taken care of, and then just getting started.

However, the first step is yours. If after doing all the planning, you never make the commitment, all is lost. You have to implement the plan, and make the commitment to follow through.

And when there are bumps in the road, and believe us, there will be, ask for help, don't just give up. If you just give up, you'll never know what you could have accomplished. Think of the bumps as challenges, and learn from the bumps rather than just giving up. Nothing comes easy. You are not going to be a millionaire by next week (unless you win the lottery), it is not going to work on auto pilot, you need to stoke it and help it grow.

So start planning and doing today. Let this year be a new beginning for you. If you feel you can't do it on your own, check out our Partnering For Your Success program.

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Interested in having your own successful, home based creative real estate investing business? Chuck and Sue have been helping folks start successful home based businesses for over 17 years, and we can help you too! To see how, visit <http://www.homebusinesssolutions.com> for the latest FREE tips and tricks, educational products and coaching in creative real estate investing and home based businesses. No time to visit the site? Subscribe to our FREE "how to" Home Business Solutions Digest, it's like having your own personal coach:  
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