

# How to Make a Million (Part Three)

By Craig Lock

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Introduction:

This article incorporates thoughts and extracts from Craig's three money books, THE MAD MONEY BOOK, HOW TO MAKE A MILLION and STEPS TO SUCCESS, PROSPERITY AND HAPPINESS.

"We share what we know, so that you and your money may grow".

N.B:  
WRITE DOWN YOUR GOALS

How much money you want to earn next year?

Write, "By the end of the year I will have X dollars/pounds in the bank" OR "I will have doubled my assets each year for five years (constant growth)" OR "By X (month and year) I will be a millionaire."

I've done this and shared it with my family. (Anyone else would think I'm totally "off my rocker"... if they don't already!)

SET SHORT TERM OBJECTIVES

These are the landmarks needed to help motivate you and keep you on track. Write down your short-term goals, too. Fewer than one in one hundred people do, but surveys at Harvard University in the United States show that those one percent are the super-achievers. It's your PLAN and no-one else's.

If you dream of being rich, quantify your dream into

figures and specific dates. That is the first step to achieving wealth.

To become a millionaire on \$20,000 a year and a 10 percent increase per year, you will need to do sideline activities (plenty, mate!) so you can save and invest some of your money.

REPEAT TO YOURSELF, "I will increase my income by \$X this year."

That's a positive affirmation. So is: "I CAN do it, I WILL do it."

If you believe it strongly enough and desire it sufficiently, your mind will do the rest. It will show you HOW to achieve it by leading you to the right path.

Be inwardly convinced that you will succeed and you will. Believe the solution exists to any problem. If there is no obvious solution, the mind will find a way around the obstacle, or otherwise set you on a new track. The human mind has amazing, incredible POWER. NEVER EVER DOUBT IT!

The secret to success is a quantified goal and a deadline for achieving it. You will perhaps need some kind of change in your life to achieve your goals. Once set, your unconscious mind will work out the means to reach your goal.

SEIZE OPPORTUNITIES WITHOUT HESITATION...like gold.

Don't be paralyzed by fear, which prevents many people from living their dreams. Don't hesitate to take the steps necessary to achieve the goal.

Don't underestimate your self worth. You are special and unique... and LIFE GIVES US EXACTLY WHAT WE EXPECT FROM IT:

No more and no less!

PERSIST

.....and conquer your fears. Don't fear losing money.

Read Napoleon Hill's classic book, THINK AND GROW RICH.

SUMMARY:

A few thoughts to conclude...

MOST PEOPLE WANT TO BE HAPPY, BUT DON'T KNOW WHAT THEY ARE LOOKING FOR. It is the same

with money - not quantifying what you are looking for. Sadly, so many good people die without finding the 'key'. They don't know how much they want to earn in a year. "When you don't know where you're going, you generally go nowhere." Take time out from your busy daily schedule. Time to meditate, to THINK THINGS THROUGH carefully.

BELIEVE that you can achieve your goals and crave it passionately. Use your IMAGINATION. Think and act successfully.

\* BELIEF is the key "seed" and this will develop and grow stronger daily..

\* Have FAITH (great) that you WILL achieve your goal.

N.B: DEVELOP A POSITIVE ATTITUDE to get you through the rough times  
Develop the right ATTITUDE and LOOK FOR OPPORTUNITIES everywhere.  
They are right there within reach.

Then BELIEVE, TRULY BELIEVE, that YOU CAN REACH YOUR TARGET.

Have the COURAGE to do what you want to do.  
Don't give up on your dreams. Be bold and positive.  
Act "as if" you are already successful.

YOUR DESIRES IN LIFE: Write them down - everything you want out of life.

CONCENTRATE and FOCUS - it strengthens the mind.  
Choosing the RIGHT DIRECTION , your niche is the key first step in that it sets your course. Together with PERSISTANCE - every day "keeping on keeping on doing the little things to move you forward".  
Taking little steps one by one.  
These are the secrets of success, I believe.

The pursuit of money should not be an obsession preventing you from enjoying life. "What shall it profit a man, if he shall gain the whole world and lose his soul?"

Enjoy the challenge, because in the great scheme of things that is life, how important is money anyway?

and always, remember...

If you lose happiness, you lose everything.

The greatest possession, the greatest treasure in life

is freedom... and wealth can give you that freedom.

"Discover who is it you really are; because the truth will set you free forever."

I hope this article encourages you to find whatever you are looking for in life... and always remember, money isn't everything. I believe peace of mind and JOY is much more important.

To your success (financial or any other endeavour in life)

Craig Lock

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Believe in yourself and in your dream,  
Though impossible things may seem  
Someday, somehow you'll get through  
To the goal you have in view.  
Mountains fall and seas divide,  
Before the one who in his stride  
Takes a hard road by day  
Sweeping obstacles away  
Believe in yourself and in your plan  
Say not -I cannot -I can  
The prizes of life we fail to win  
Because we doubt the power within...

ANON

Craig's various books (hard copies, CD's and e-books) are available at:

<http://www.novelty-gift.com> and

<http://www.nzenterprise.com>

His money books are available at:

<http://www.bridgeniche.com/CLOCK/zaniestbooks.htm>

Craig Lock has been involved in the personal finance field for many years before becoming an author. He is a writer, who believes in encouraging and helping others to find their talents and gifts, to strive for and achieve their dreams in life, whatever they may be.

\*\* (Not that he's anywhere near there... YET! But at least he understands the theory and has a great deal of hope. We'll see what happens to him and whether the principles DO work!)

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