

When the Chips are Down, Encouragement Goes a Long Way

By Denise Hall

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By Denise Hall (C) 2003

Have you ever been so discouraged that you were ready to give up? Do your dreams of a profitable home business seem very far away at times?

I think we all go through it. We work into the wee hours of the morning, day after day, night after night. At times it seems that our hard work will never pay off. That no matter what we do, no one is paying attention.

But chances are, that along the way someone, somewhere has given you what you need to keep going and become successful.

What is it? A very simple thing, really. ENCOURAGEMENT!

Kind words and compliments can boost our self-esteem and keep us going. They are the lifeblood of mankind. Sometimes they're just the thing we need to realize that we CAN and WILL succeed in achieving our goals, no matter what those goals may be.

In the last few months I've written several articles about internet businesses. I've had many compliments about my work from numerous ezine publishers and readers. I've also had home business "newbies" ask for my advice to help them get their businesses off on the right track.

Every time I get such e-mails I think, "Who, me? I'm GOOD at this? Thank you very much. I'm honored that you enjoyed my work."

Let me just say that I'm not writing this article to toot

my own horn. I'm writing it to remind everyone how powerful words can be.

Recently I was very honored and humbled to receive an e-mail from someone who had just read one of my articles. Here is what he said:

"Great article. I was very impressed.

You summed it all up rather nicely and concisely in a clear and very readable message. Nice personal touches as well, to keep it very human and real! I particularly like your down to earth style and attitude. Well done, and "Thanks", I enjoyed it a lot.

The sincerity and personal connect-ability of your writing is most refreshing, and admirable. You have a lot of talent and great instincts.

You are going to go very far indeed. I feel this in my heart and soul, as well as know it in my head. Keep it up. You've got what it takes.

Larry L. Nichols

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Needless to say, I immediately e-mailed him a VERY grateful thank you message! As it turns out, he's a professional writer! I am EXTREMELY humbled, indeed!

Do you see what I'm getting at? Words like these are what keep us going! Whenever someone pays us a compliment it tells us we're doing a good job. It says, "Hey, don't get discouraged. You're doing just fine. Keep up the good work!"

So when you're having a bad day, dig out those encouraging words. Read them, think about them and BELIEVE them.

Pick yourself up and dust yourself off. Get back on your feet and KNOW that you really can make it work! Remember that others believe in you and don't ever stop believing in yourself!

Sidenote:

Thanks to ALL of you who have complimented my work! I really appreciate it and I hope you continue to enjoy it. ALL of YOU are what keep me going!

Denise Hall is the publisher of Home Business on a Budget Newsletter. Her weekly publication contains helpful tips, articles and resources. To subscribe mailto:home_business_on_a_budget@rapidreply.net or visit <http://www.home-business-on-a-budget.com>

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