

3 Trapdoor Interview Questions

By James North

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These are the three questions that you should avoid asking at an interview.

Even if the interviewer tries to solicit an answer from you regarding your required salary before making a job offer be cautious and be canny.

The best time to discuss the salary question is once you have been made an offer.

The following questions will kill your chances of getting the job:

QUESTION ONE

What is my salary?

Do not ask about salary unless you have a job offer or until the interviewer has raised the subject first and even then adopt a coy approach. This may not happen until the second interview or even later when a job offer has been extended. If the interviewer pushes for an answer, use your prior research on market rates to give a salary range.

QUESTION TWO

How many days holiday/sick leave do I get?

Some interviewers may perceive this as a sign of being more concerned about yourself than the company. Naturally, you want to get this information, but leave it like the salary question, until you have an offer on the table.

QUESTION THREE

When will I be promoted?

This question is impossible to answer. Promotion depends on timing and your performance. Opportunities for promotion depend on change, such as growth and turnover. Questions regarding promotion should be concerned with the opportunities for advancement, rather than on a commitment that cannot be given.

The biggest rule to bear in mind when you are being interviewed is frame your questions and answers to solve company's concerns. Company's recruit because they have a dilemma. You

should show all your benefits that you can bring to the company, while trying to avoid looking selfish.

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"If you really want something in life, you have to
work for it. Now quiet! They're about to announce
the lottery numbers." - Homer J. Simpson

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