

# Where Do YOU find Your Contacts?

By Anna-Marie Stewart Venton

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Not Just Another Ezine <http://annamarketing.com>

This is a question I have been asked over and over again. It's quite simple to answer, too. I chat! That is basically all I do in my pursuit for getting contacts. I find people via chats, be it chat downloads, yahoo, get paid chats, msn messenger, any of them. It's personal, it's friendly, people get to know each other so much better than through emails. I love to chat with other online marketers. It's great for sharing hints, tips, ideas and information. Some of the people you meet seem to know so much more than you, and if you take the time, you can really learn a lot just by listening. You can turn your contacts into joint venture partners, downline members, prospects etc. and it's all mutual. My ezine came about through chat, just by listening to the wants and needs of other entrepreneurs like myself. I listened, and worked from what I heard. I've seen people start joint ventures, programs of their own and all sorts of good stuff, just through making chat friends. It is REALLY worth trying for yourself. Sure, carry on with whatever promotional methods you are using right now, but try chatting with others on a personal level, find out what's working for them and what's not. You'll be surprised by the results. I, personally, have found that I get much better results via chats than any other form of free advertising I've tried, and believe me, I've tried tons in my almost 4 years online. Just remember to always be polite, never hype. Be honest, and most of all: Be Yourself. But anyway, in case you DO want to try your hand at chat, here's a quick crash-course in chat terminology:

Abbreviation	Meaning
AFK	Away from keyboard
ASAP	As soon as possible
A/S/L?	Age/sex/location?
BBIAB	Be back in a bit
BBL	Be back later
BBN	Bye bye now
BBS	Be back soon
B/F	Boy friend
BRB	Be right back
BTW	By the way
CU	See you
C U L8ER	See you later
CYA	See ya
FAQ	Frequently-ask question(s)
FYI	For your information
G/F	Girlfriend

GGP	Gotta go pee
GL	Good luck
GMTA	Great minds think alike
H&K	Hug and kiss
IC	I see
IM	Immediate message
IMHO	In my humble opinion
IMO	In my opinion
JK	Just kidding
JTLYK	Just to let you know
KISS	Keep it simple stupid
L8R	Later
L8R G8R	Later gator
LMAO	Laughing my a** off
LOL	Laughing out loud
MorF	Male or female
NP or N/P	No problem
OIC	Oh, I see
OMG	Oh my God
PM	Private message
::POOF::	Goodbye (leaving the room)
QT	Cutie
ROTFL	Rolling on the floor laughing
ROTFLMAO	Rolling on the floor laughing my a** off
ROTFLMBO	Rolling on the floor laughing my butt off
RPG	Role-playing games
S^ S'up -	what's up
SUP	What's up
TANSTAAFL	There ain't no such thing as a free lunch
TGIF	Thank God it's Friday
THX	Thanks
TTFN	Ta-Ta for now
TTYL	Talk to you later
TY	Thank you
WB	Welcome back
WTG	Way to go!
YW	You're welcome

And there you have it, tons of chat abbreviations to get you started. It`s fun once you know how.

Anna-Marie Stewart Venton

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