

If You Think You Can Succeed....You Will!

By Karen Kosel

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Karen Kosel
karen@athomeworking4me.com

Create More In Your Life <http://www.athomeworking4me.com>

If you think you can succeed...you will!
If you think you can't....you are right!

Are you discouraged because you tried to start your own business, and maybe put out a bit of effort, and nothing is working out...yet? Well, don't be discouraged. These setbacks are a normal part of any business.

Every entrepreneur has these experiences, and most of us think of them as failures. You can consider them stepping stones to success. Just think of them as interruptions to success.

Admit that something may be wrong. Say "I have made a mess of things." or "That really didn't work at all", then tackle it step by step and say "I can fix this and make it work".

Ofentimes setbacks and disappointments can bring something new and better into our lives. Don't let the disappointments stop you. Don't be devastated, but try to look for a way to make things better. Say to yourself "How can I make this better NEXT time.

Say the magic word. "NEXT". This is the word to handle the "no's" of the business. You hear a lot of "no's" and negativity. Instead of taking this as a personal rejection, just say "NEXT" and focus on the future instead of staying stuck in the past.

Decide right now whose fault it is when something goes wrong. Blame yourself. Most people's first reaction is to blame someone else, or something, for their failures. Assume responsibility for what went wrong then focus your energy on figuring out what you can do differently next time.

Try to get a blase' attitude. Say "You win some, you loose some" every time something goes wrong. This phrase automatically helps you roll with the punches by reminding you that life has its ups and downs and you will survive.

Think about what went wrong and how to solve the problem. This will teach you that when something goes wrong, you CAN deal with it. This will give you the confidence you need to be able to handle any roadblocks that come your way.

They aren't really roadblocks, they are steppingstones to success. One step at a time.

Karen Kosel, author/editor of Creating Success Online News, operates a Home Based Internet Business. Her Main goal is to help train others to reach success through her dynamic online marketing team:

<http://www.athomeworking4me.com>

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