

# 10 Things Stopping People From Visiting Your Site!

By Larry Dotson

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The Joint Venture Marketing Directory! <http://www.ldpublishing.com>

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1. You don't offer free original content. It's important to give your visitors information they can't find anywhere else. If you're the only source for a certain type of information, people will flock to your web site.

2. You don't offer free software. Most people like to find good deals on software for their computers. If the software is free, that is even better.

3. You don't offer a free contest or sweepstakes. It's a fact, people like to win things. If you can fulfill that need, people will stop by to visit.

4. You don't offer a free directory. Create a directory of web sites on a particular topic that is related to your target audience. People will visit because they will find what they're looking for, all in one place.

5. You don't offer a free e-zine. Most people love to get free information that they're interested in emailed to them on a regular basis. This saves them time and money.

6. You don't offer a free community. People like to have a place where they can have discussions with others on a particular subject. You could add a chat room or message board to your web site.

7. You don't offer a free affiliate program. One of people's basic needs to survive is money. When you offer them a free opportunity to make money they'll line up to visit your web site.

8. You don't offer a free online utility. When you offer a utility that can solve a problem, people will visit your web site. The utility could be a free autoresponder, e-mail account, search engine submission, etc.

9. You don't offer free current information. Supply news stories related to your web site. People want up-to-date news on the topics they are interested in. They will also be interested in visiting your web site.

10. You don't offer free samples of your product or service. Have you ever been to a store and you jumped at the chance to get a free sample of food? This same concept will also attract people to visit your web site.

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